



TO: CBE CONSIGNMENT CUSTOMERS
RE: TERMS AND CONDITIONS

CBE is pleased to assist you in the sale of your bike. As our business is a full-service parts, repairs and restoration shop (that also allows customers to work on their bikes) we feel our value proposition to sellers is the ability to sponsor and price your bike accurately and reduce the risk of unpleasant discoveries after the sale by buyers. We utilize the VJEMC pricing guidelines based on your bike's condition. Bikes sold online – especially remotely on eBay – are riskier for buyers and hence tend not to command full VJEMC value.

Our terms and conditions are as follows:

- We are honest and expect you are too. Our collective intent is to find your bike a good home at a fair price for both seller and buyer.
- Our consignment fee is 20% of the sales price of the bike.
- We will price the bike based on the VJEMC condition guidelines along with any necessary adjustments based on our experience and, of course, with your consent. CBE will assist you in verifying the VJEMC condition of your bike using the attached Condition Checklist.
- The formal sales transaction is between you and the buyer. The buyer buys the bike from you with all the necessary paperwork, representations and guarantees. You pay us the 20% consignment fee. Our payment is expected at the time of sale.
- CBE will list your bike on our website, create a Shutterfly photo montage website and narrative, and send out a newsletter to our (growing) mailing list of 200+ regional enthusiasts (who have *asked* to be on the newsletter). Please note that many of our readers ask us to keep an eye out for particular bikes. Upon mutual consent we may choose to list your bike on eBay or Craig's list but will not accept bids below our agreed to asking price without your consent.
- You will be allowed to use our shop to clean and polish your bike as necessary. We will sell you parts for minor repairs you do yourself. Major repairs will be charged at the nominal CBE labor rate. Please note that our local permitting does not allow CBE to sell bikes from our location. Ergo, once your bike has completed its service and clean up work, we will need to place it at another suitable location (Shearer Chevrolet showroom for example).
- We expect to have exclusive rights to sponsor your bike for 30 days, renewable at the end of that period upon mutual consent.
- No test rides will be allowed on your bike without your consent.
- Your bike must be insured by you while it is on our premises. We cannot insure your bike while it is here. If you do not have insurance we ask that you release us from liability for theft, fire or other loss.

Bike to be sold: _____

Seller

For Classic Bike Experience